

MEETING MINUTES  
January 15, 2008  
Old Northumberland Courthouse  
Heathsville

Welcome: Call to Order.

Chairman Lee Allain called the January 15th meeting of the Northumberland County Economic Development Commission to order at 7:00 p.m. In attendance were: William Kling, Vice Chairman/District II, Kathleen M. Hanley, Secretary; C. Bruce Andrews/District V; John A. Hendrickson/District IV; Melissa Bunns, District III; Kenneth Eades, County Administrator, and Joseph Madej, Executive Director. Also present were guests Sheena Mackenzie, the Development Director for Central Virginia Health Services, Sharon Fisher Northumberland County's Director of Social Services, Joyce Lewis, Public Health Nurse, Senior of Three Rivers Health District, Jane Wills of Rappahannock Area Health Education Council, Carol Seymour, Grant Administrator and David Fine.

Sheena Mackenzie, the Development Director for Central Virginia Health Services, presented the possibilities for a Northumberland County Medical Center

Election of officers: The following officers were reelected:

Chairman – Lee Allain  
Vice Chairman – Bill Kling  
Secretary – Kate Hanley

Establish Meeting times and Location: Time to remain 7:00 pm the second Tuesday of each month.  
Location to remain at the old courthouse building.

Establish Goals for 2008: Goals for 2008 to be established at a special meeting to be held at 9:00 am on Wednesday January 30.

Approval of minutes:

The minutes of the December 18th, 2007 meetings were approved as corrected.

Executive Directors Report:

- Local Business Contacts / Support
  - Visits to Businesses: “Little Roos” & “Land Data, PC”
  - Assisting T-SYSTEMS Corp. to attempt to obtain a loan from Va. Community Capital or Small Business Administration. An additional source will be recommended to T-SYSTEMS, Old Point National Bank.
- Metrics Highlights
  - Employment: Northumberland County’s November unemployment rate of 3.3% is shown on the included chart of unemployment data from November 2006 to November 2007. Also shown is the average for Virginia (3.0%) and the United States (4.5%). Northumberland County’s unemployment rate for November 2007(3.3%) ,was the same as October’s 3.3%,and was lower that the rate for November 2006(3.4%).This is the third month of this year that was not higher than the same month a year ago:
  - Building Permits: Included in the portfolio is a summary which tabulates the number of homes permitted and construction costs for the month of December and Year-to-Date. For December 2007, the number of homes (8) is more than the number of homes (5) permitted

a year ago. The estimated value of these 8 homes is \$2.8 million; the estimated value of the 5 for December 2006 was \$2.7 million. The estimated cost year-to-date is still less than a year ago, \$69 million versus \$75 million in December 2006.

#### Upcoming Activities

- 1/16 Northern Neck/Middle Peninsula TeleMedicine quarterly meeting
- 1/28 Northern Neck Chesapeake Bay Region Partnership quarterly meeting
- 2/6 Migrant and Seasonal Workers Council monthly meeting
- 2/11 Vision 2048 "Better Models for Development" Committee monthly meeting
- 2/14 Board of Supervisors monthly meeting
- 2/21 Northumberland County Planning Commission monthly meeting

#### Public Comments: David Fine

Working with a client to establish an additional motel in Callao.

The County needs an assembly hall.

Patty Long will be asked to provide the ridership of the Tangier and Smith Point ferries.

Adjournment 9:25 pm

Next Meeting: February 19, 2008

Minutes recorded by: Joseph J. Madej, Executive Director