



REQUEST FOR PROPOSALS MEDICAL, DENTAL, PRESCRIPTION AND VISION INSURANCE SERVICES Issued: September 17, 2025

ADDENDUM 1 – October 15, 2025

1. Under **Section VI. County of Northumberland Standard Terms and Conditions**, it states that Northumberland County does not accept changes to Appendix A. Within Appendix A, there are many items that do not apply to the services that Anthem will be providing. Can you please clarify that this is your standard RFP language and may not apply?
 - a. This was just standard RFP language and there are some items that may not apply.
2. Can you also please clarify the “PELSCIDLA Registration Number” that is listed at the bottom of the RFP cover sheet? Is this applicable?
 - a. No, the PELSCIDLA Registration Number would not be applicable for this RFP.
3. Can you please provide a copy of the RX utilization report?
 - a. When a group is under the TLC program, the Rx Claims are pooled with the entire TLC population. We do not have reporting on an individual group basis. The medical was sent prior but it does not include Rx for that reason.
4. Are you all accepting electronic proposals only in lieu of the hard copies requested?
 - a. At this time, we are just accepting hard copies (seven) and a digital copy (one) included in the packet on a memory stick. We are not accepting any electronic submittals.
5. Please confirm if you would like a Fully Insured or Self-Insured quote for the Dental Insurance.
 - a. Fully Insured
6. Please confirm if any broker commission should be included in our offer for Dental and Vision. If self insured please provide the PEPM dollar amount and for Fully Insured confirm the percentage amount.
 - a. No broker for the County, however, we are still researching with the school division whether they have a broker. Fully insured percentage 80%-100% coverage
7. Please confirm if Dental and Vision will be fully employee paid or if County of Northumberland, Virginia will contribute to the premiums.
 - a. County and employee will contribute to premium.